

Chapter 29: Linear Programming

Many problems can be formulated as maximizing or minimizing an objective, given limited resources and competing constraints. If we can specify the objective as a linear function of certain variables, and if we can specify the constraints on resources as equalities or inequalities on those variables, then we have a **linear-programming problem**. Linear programs arise in a variety of practical applications. We begin by studying an application in electoral politics.

A political problem

Suppose that you are a politician trying to win an election. Your district has three different types of areas—urban, suburban, and rural. These areas have, respectively, 100,000, 200,000, and 50,000 registered voters. To govern effectively, you would like to win a majority of the votes in each of the three regions. You are honorable and would never consider supporting policies in which you do not believe. You realize, however, that certain issues may be more effective in winning votes in certain places. Your primary issues are building more roads, gun control, farm subsidies, and a gasoline tax dedicated to improved public transit. According to your campaign staff's research, you can estimate how many votes you win or lose from each population segment by spending \$1,000 on advertising on each issue. This information appears in the table of [Figure 29.1](#). In this table, each entry describes the number of thousands of either urban, suburban, or rural voters who could be won over by spending \$1,000 on advertising in support of a particular issue. Negative entries denote votes that would be lost. Your task is to figure out the minimum amount of money that you need to spend in order to win 50,000 urban votes, 100,000 suburban votes, and 25,000 rural votes.

policy	urban	suburban	rural
build roads	-2	5	3
gun control	8	2	-5
farm subsidies	0	0	10
gasoline tax	10	0	-2

Figure 29.1: The effects of policies on voters. Each entry describes the number of thousands of urban, suburban, or rural voters who could be won over by spending \$1,000 on advertising support of a policy on a particular issue. Negative entries denote votes that would be lost.

By trial and error, it is possible to come up with a strategy that will win the required number of votes, but such a strategy may not be the least expensive one. For example, you could devote \$20,000 of advertising to building roads, \$0 to gun control, \$4,000 to farm subsidies, and \$9,000 to a gasoline tax. In this case, you would win $20(-2) + 0(8) + 4(0) + 9(10) = 50$ thousand urban votes, $20(5)+0(2)+4(0)+9(0) = 100$ thousand suburban votes, and $20(3)+0(-5)+4(10)+9(-2) = 82$ thousand rural votes. You would win the exact number of votes desired in the urban and suburban areas and more than enough votes in the rural area. (In fact, in the rural area, you have gotten more votes than there are voters!) In order to garner these votes, you would have paid for $20+0+4+9 = 33$ thousand dollars of advertising.

Naturally, you may wonder if your strategy was the best possible. That is, could you have achieved your goals while spending less on advertising? Additional trial and error may help you to answer this question, but you would rather have a systematic method for answering such questions. In order to do so, we shall formulate this question mathematically. We introduce 4 variables:

- x_1 is the number of thousands of dollars spent on advertising on building roads,
- x_2 is the number of thousands of dollars spent on advertising on gun control,
- x_3 is the number of thousands of dollars spent on advertising on farm subsidies, and
- x_4 is the number of thousands of dollars spent on advertising on a gasoline tax.

We can write the requirement that we win at least 50,000 urban votes as

$$(29.1) \quad -2x_1 + 8x_2 + 0x_3 + 10x_4 \geq 50.$$

Similarly, we can write the requirements that we win at least 100,000 suburban votes and 25,000 rural votes as

$$(29.2) \quad 5x_1 + 2x_2 + 0x_3 + 0x_4 \geq 100$$

and

$$(29.3) \quad 3x_1 - 5x_2 + 10x_3 - 2x_4 \geq 25 .$$

Any setting of the variables x_1, x_2, x_3, x_4 so that inequalities (29.1)–(29.3) are satisfied is a strategy that will win a sufficient number of each type of vote. In order to keep costs as small as possible, we would like to minimize the amount spent on advertising. That is, we would like to minimize the expression

$$(29.4) \quad x_1 + x_2 + x_3 + x_4 .$$

Although negative advertising is a common occurrence in political campaigns, there is no such thing as negative-cost advertising. Consequently, we require that

$$(29.5) \quad x_1 \geq 0, \quad x_2 \geq 0, \quad x_3 \geq 0, \quad \text{and} \quad x_4 \geq 0 .$$

Combining inequalities (29.1)–(29.3) and (29.5) with the objective of minimizing (29.4), we obtain what is known as a "linear program." We format this problem as

$$(29.6) \quad \text{minimize} \quad x_1 + x_2 + x_3 + x_4$$

subject to

$$(29.7) \quad -2x_1 + 8x_2 + 0x_3 + 10x_4 \geq 50$$

$$(29.8) \quad 5x_1 + 2x_2 + 0x_3 + 0x_4 \geq 100$$

$$(29.9) \quad 3x_1 - 5x_2 + 10x_3 - 2x_4 \geq 25$$

$$(29.10) \quad x_1, x_2, x_3, x_4 \geq 0 .$$

The solution of this linear program will yield an optimal strategy for the politician.

